



EXECUTIVE LAW PARTNERS
PLLC

XLP is a Full Service Firm, Offering
Advisory, Transactional & Litigation Services
to Emerging & Mid-Market Businesses
in the US & Overseas.

SUPPORTING SMALL BUSINESS START-UPS

Choosing to start a business can be simultaneously thrilling, challenging and terrifying. Opportunity is constantly shadowed by the unknown; legal and regulatory traps for the unwary. Executive Law Partners (XLP) offers its team of legal and business professionals who have unrivaled experience in courtrooms as well as boardrooms.

Choosing the right entity (corporation or limited liability company or something else?) and the right place to form (Why Delaware? Why not Delaware?) are just the first two choices in a myriad of decisions to take a business plan from an idea to a going concern.

XLP is especially well versed in the regulations for entrepreneurs who wish to sell products and services to the U.S. Federal Government, including economic incentive and set aside programs for minority, women, and military veteran business owners.

Call today for a
**COMPLEMENTARY
CONSULTATION**
to learn how XLP
can help you build a
**ROCK-SOLID
FOUNDATION**
for your small
business startup.

Properly structuring the business from the beginning is the first crucial step towards success. Many of these initial decisions will drive a startup's future growth. A "one size fits all" form document, purchased "cheap" from a faceless website are almost never a "bargain" if they have to be corrected later on, or worse yet, if they harm the startup from day one.



Practice Areas

Litigation

XLP attorneys have argued in almost every scenario, from small dollar value cases in front of state trial courts, to multimillion-dollar disputes in Federal court; our attorneys have appeared before state Supreme Courts, Federal appeals courts, procurement appeal boards, regulatory agency panels, and participated in binding arbitrations. This broad experience base gives XLP attorneys the advantage of understanding the decision-making dynamics of juries as well judges. Litigation is almost always a last resort, and when clients must decide to litigate, they need the sharp, focused and seasoned attorneys of XLP.

International

XLP attorneys bring years of experience in international transactions – whether the negotiation of multi-country supplier agreements or the international sale of defense products and services. XLP attorneys are well versed in the International Traffic in Arms Regulation (ITAR) as well as the Export Administration Regulations (EAR) and related international regulatory compliance regimes. With the growth of economic globalization, understanding the advantages and pitfalls of international commerce requires experienced, detail oriented counsel. XLP attorneys can advise clients across the gamut of international business challenges.

Personal/Individual Rights Litigation

XLP attorneys understand that the types of representation in Personal/Individual Rights Litigation (PIRL) require maturity, insight, and creative problem solving skills in addition courtroom savvy. The litigators in the PIRL practice area recognize that solving problems is not always a “winner take all” proposition. Negotiation and mediation skills are powerful tools to solve PIRL challenges, along with trial advocacy.

Corporate Transactions & Counsel

Our attorneys provide transactional support across the entire business lifecycle. From corporate formation and governance documents, prime and subcontracts, teaming and nondisclosure agreements, leases, licenses, asset and stock purchase agreements, to employment agreements, executive separation agreements, and stock option plans, XLP attorneys have handled transactions in size from a few thousand dollars to tens of millions of dollars.

Government Contracts

XLP attorneys understand the “alphabet soup” of Federal Procurement regulations. Among the Federal Acquisition Regulations (FAR), the Defense Federal Acquisition Regulations Supplement (DFARS), Code of Federal Regulations, Small Business Administration regulations, XLP attorneys have hands on experience guiding emerging to mid-size businesses navigate these laws, rules and policies. XLP attorneys advise entrepreneurs on forming businesses that qualify for Federal socio-economic programs, guide executive management on acquisition compliance requirements, and argue on behalf of clients when Government regulations are violated.

Estate & Real Property Litigation

XLP lawyers have extensive experience litigating matters involving the administration of trusts and estates and real estate. When conflicts arise after someone’s death the nuances of Virginia estate law dramatically affect the outcome of your matter.

